



## What is insourcing?

We specialise in providing full teams not individual staff...

...of experienced NHS clinicians with substantive posts in the NHS

...in 50+ Trusts nationally

Our **clinical teams of doctors, nurses and AHPs** work in **NHS Trusts** across the country, providing **cost-effective capacity to clear down waiting lists & maximise estate utilisation** across outpatients, theatres, diagnostics and cancer pathways.

...charging below tariff

...to treat over 100,000 elective care patients annually

...working typically at weekends and evenings

# 18 Week Support

## What we do

**Retained income** for clients vs. national tariff

Cohesive, **consultant-led clinical teams** supported by experienced nurses and AHPs

Comprehensive offering across **13 specialties**, with strong **clinical leads**

Coverage from **outpatient to treatment**, including booking and scheduling support



## Why partner with us

Over **8 years of experience**, with proven, track record in all specialties

99% of endoscopy consultants are **above key national standards**

Up to **30% higher theatre utilisation** than NHS Trusts

Successfully **collaborating** with multiple stakeholders across your Trust

**#1** Insourcer in the UK

**80+** NHS clients

**100k+** Procedures annually

**'000s** Contracted clinicians

**13** Specialties offered

# Why partner with 18 Week Support

## We deliver...



### Capacity

Best-in-class clinician network combined with scheduling and productivity support to maximise utilisation of current real estate

### Quality

First-class clinicians achieve industry-leading patient quality of care metrics

### Flexibility

Provide flexible staffing and 24/7/365 scheduling to alleviate client staffing and scheduling limitations

### Expertise

Highly vetted staff, governed by our leading clinicians

### Compliance

Clinician teams are fully compliant and regularly undertake training

## ...across a wide breadth of services

Endoscopy	Breast	Neurology
Ophthalmology		Vascular
General Surgery		Gynecology
Orthopaedics	Ear Nose Throat (ENT)	Oral & Maxillofacial
Urology	Dermatology	Radiology

- ✔ Comprehensive suite of 13 specialties
- ✔ Large network of '000s high-quality consultants and nurses
- ✔ 24/7 scheduling access to clinician teams
- ✔ Truly scaled, single-source provider
- ✔ Curated model to source, train and monitor performance
- ✔ Dedicated account managers provide support to clients
- ✔ Fully compliant with regulations

# Our Clinical Leads



**Mr Charles Imber**  
Clinical Lead for General  
Surgery



**Dr Ian Logan**  
Clinical Lead for  
Dermatology



**Mr Danny Mitry**  
Clinical Lead  
for Ophthalmology



**Dr Matthew Banks**  
Clinical Lead  
for Endoscopy



**Dr Jonathan Dunne**  
Clinical Lead  
Plastics



**Mr Peter Mason**  
Clinical Lead for  
Gynaecology



**Mr Jai Seth**  
Clinical Lead for  
Urology



**Mr Pramod Achan**  
Clinical Lead for  
Orthopaedic



**Mr Nish Mehta**  
Clinical Lead for  
ENT



**Dr Michael Devine**  
Clinical Lead  
for Neurology



**Ms Joanna Franks**  
Clinical Lead for  
Breast



**Prof. Toby Richards**  
Clinical Lead for  
Vascular Surgery



**Dr David McKean**  
Clinical Lead for  
Radiology



**Dr Imran Ahmad**  
Clinical Lead for  
Anaesthesia



**Mr Colin Hopper**  
Clinical Lead for  
Maxillofacial Surgery

